

EHRLE GmbH is a worldwide leading supplier of innovative solutions for vehicle washing and cleaning technology. Since its foundation, the company has focused on sophisticated technology, innovative ideas, best possible quality and perfect service.

EHRLE products are characterised by above-average product quality and technology and impress with modern design as well as high-quality materials.

In order to successfully sustain the companies projected growth, we are now looking for a Technical Sales Engineer to join our team and help us achieve our goals!

## Technical Sales Engineer

Job Types: Full-time, Permanent

You will be the key point of contact for all customer queries and will develop strong partnerships with existing customers as well as successfully maximizing all new commercial opportunities.

### Key Responsibilities:

- Direct and manage all operational aspects within the country including sales, profit and client relationship
- Assess local market conditions and identify current and prospective sales opportunities
- Acquisition of new customers, also field service
- Active consultancy of existing customers, also field service
- Technical support of distributors and customers
- Attending trade exhibitions
- Coordinate the activities between the HQ and the UK subsidiary
- Report to the General Manager of the German HQ

### Requirements:

- A high level of technical excellence and knowledge
- Very good communication, negotiation and sales skills
- An excellent communicator with the ability to easily build relationships
- Competent, goal oriented and cost conscious working behaviour, as well as friendly and confident appearance
- Good levels of numeracy, literacy and familiar with E-mail, Word, Excel and SAGE 50

### Benefits:

- Free On-site Parking
- Company Car, Mercedes A-Class
- Very close to the Motorway network
- Training on our products will be provided

If you believe you meet the criteria to apply for this role, please send us your detailed CV to [jobs@ehrle.uk](mailto:jobs@ehrle.uk). Please ensure your application includes a cover letter containing your reasons for applying for the role, along with your current salary and notice period.

In case of any questions, please contact our HR department: +44 77677 10838

