



EHRLE is a family related company in third generation with headquarters and exclusive production in the south of Germany. We are a worldwide leading manufacturer and supplier of high-pressure cleaners, carwash stations and chemicals.

Our UK headquarter is based in Leeds.

In order to expand the companies projected growth, we are now looking for a Dealer Manager to join our team.

## DEALER MANAGER

Job Types: Full-time, Permanent

You will be the key point of contact for all client queries and will develop strong partnerships with existing dealers as well as successfully maximising all new commercial opportunities.

### Key Responsibilities:

- Direct and manage all operational aspects within the country including sales, profit and dealer relationships
- Assess local market conditions and identify current and prospective sales opportunities
- Acquisition of new dealers, also field service
- Active consultancy of existing dealers, also field service
- Technical support of distributors and customers
- Attending trade exhibitions
- Coordinate activities between HQ and the UK subsidiary
- Report to the General Manager of the German HQ

### Requirements:

- A high level of technical experience and knowledge
- Very good communication, negotiation and sales skills
- An excellent communicator with the ability to easily build relationships
- Competent, goal orientated and cost conscious working behaviour, as well as friendly and confident appearance
- Good levels of numeracy, literacy and familiar with E-mail, Word, Excel and SAGE 50

### Benefits:

- Free On-site Parking
- Very close to the Motorway network
- Training on our products will be provided
- Company car
- Credit card for travel expenses

If you believe you meet the criteria to apply for this role, please send us your detailed CV to [jobs@ehrle.uk](mailto:jobs@ehrle.uk)

Please ensure your application includes a covering letter containing your reasons for applying for the role, along with your current salary and notice period.

In case of any questions, please contact our HR department: +44 113 240 7291