



Become a part of our EHRLE team! We are continuing to grow and are looking for a

Area Sales Manager - South (m/w/d)

Job Types: Full-time and permanent

Key Responsibilities:

- You will be the key point of contact for all client queries
- You will develop strong partnerships with existing dealers as well as successfully maximising all new commercial opportunities
- Direct and manage all operational aspects within the country including sales, profit and dealer relationships
- Assess local market conditions and identify current and prospective sales opportunities
- Acquisition of new dealers, also field service
- Active consultancy of existing dealers, also field service
- Technical support of distributors and customers
- Attending trade exhibitions
- Coordinate activities between HQ and the UK subsidiary
- Report to the General Manager of the German HQ

Requirements:

- A high level of technical experience and knowledge
- Very good communication, negotiation and sales skills
- An excellent communicator with the ability to easily build relationships
- Competent, goal orientated and cost conscious working behaviour, as well as friendly and confident appearance
- Good levels of numeracy, literacy and familiar with E-mail, Word, Excel and SAGE 50

Benefits:



Company car



Different possibility to create turnover



Credit card for travel expenses

Do you recognize yourself in this description and are you looking for a professional challenge?

Then please send us your detailed CV to jobs@ehrle.uk.

Please ensure your application includes a covering letter containing your reasons for applying for the role, along with your current salary and notice period. In case of any questions, please contact our **HR department: +44 113 240 7291**.

We look forward to seeing you!

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